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SEAT No. :

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PB-1503

[6227]-604

T.Y. B.B.A. (IB)

**604 : MANAGEMENT OF AGROBUSINESS AND AGRI EXPORTS  
(2019 Pattern) (CBCS) (Semester - VI)**

*Time: 2% Hours!*

Max. Marks : 70

#### *Instructions to the Candidates:*

- 1) All questions are compulsory.  
2) Figures to the right indicate full marks.

**Q1) Multiple Choice Questions :**

$$15 \times 1 = 15$$

- i) Who heads the department of Import Export in India?

  - a) GOI
  - b) DGFT
  - c) WTO
  - d) None of the above

ii) Which one of the following is not a part of export documents?

  - a) Commercial invoice
  - b) Certificate of Origin
  - c) Mate's receipt
  - d) Bill of entry

iii) Micro Finance was developed by \_\_\_\_\_.

  - a) Rangarajan
  - b) Late Prime Minister Rajiv Gandhi
  - c) Late Prime Minister Indira Gandhi
  - d) Wagule Committee

iv) Apex institution in Agriculture Finance is \_\_\_\_\_.

  - a) RBI
  - b) NABARD
  - c) Co-operative
  - d) Agri-clinic

v) \_\_\_\_\_ is also known as grower's market?

  - a) Local
  - b) Wholesale
  - c) Terminal
  - d) Seaboard

P.T.O.

**B) Match the Following :**

[5 × 1 = 5]

i) RRB Act	a) Letter of credit
ii) WTO Agreement on agriculture came into force in _____	b) Direct Payment
iii) Amber Box	c) Trade distorting
iv) Blue Box	d) 1995
v) Documents related to payment	e) 1975

**C) Answer the following questions in one sentence each. [5 × 1 = 5]**

- i) What is WTO?
- ii) What are essential Contents of export marketing plan?
- iii) What is Certificate of Origin?
- iv) What is Bill of lading?
- v) What does NABARD stand for?

**D) Fill in the Blanks (Attempt any 5 out of 6)**

[5 × 1 = 5]

- i) The word agriculture business was explained in the year \_\_\_\_\_ by John Davis and Ray Goldberg.  
(1952, 1955, 1957, 1960)
- ii) Agricultural products are mainly \_\_\_\_\_ in nature.  
(non-perishable, perishable, perishable, toxic)
- iii) \_\_\_\_\_ markets are held only for few hours on daily basis.  
(Secular, Spot, Terminal, Daily)
- iv) \_\_\_\_\_ is formal and informal agreement between producers and processors and markets.  
(Nucleus state model, The centralized model, intermediary model, Multipartite model)
- v) \_\_\_\_\_ is defined as set of techno economic activities carried out for conservation and handling of agriculture produce and make them usable.  
(Farm input, Agro processing, Marketing, Processing)
- vi) Proper allocation of cultivable land and utilization of various productive resources for optimal yielding is called as \_\_\_\_\_.  
(Farm Planning, ICT, Contract Farming, Farm input)